

**BRANDES INVESTMENT PARTNERS, L.P.**  
**U.S. Small-Mid Cap Value Equity Annual Performance Presentation**

**As of December 31 Period End**

**Reporting Currency: USD**

Period	Annual Performance %				Composite Characteristics					Annualized 3 Year Standard Deviation % (2)		
	Composite Gross*	Composite Net*	Benchmark (a)	Benchmark (b)	Assets \$ Millions	Number of Accounts	Internal Dispersion (1)	Non-Fee Paying Accounts (%)	Total Firm Assets \$ Millions	Composite Gross	Benchmark (a)	Benchmark (b)
2018	-8.53	-9.40	-10.00	-12.36	8	1	N/A	100	22,106	10.07	14.10	13.58
2017	8.38	7.35	16.81	10.36	9	1	N/A	100	25,578	8.91	12.13	11.81
2016	31.75	30.47	17.59	25.20	8	2	N/A	98	22,971	10.52	13.67	13.17
2015	-1.09	-2.06	-2.90	-5.49	6	2	N/A	98	20,666	10.38	12.42	12.02
2014	13.95	12.97	7.07	7.11	7	4	N/A	93	20,722	11.72	11.67	11.25
2013	36.58	35.40	36.80	33.32	6	4	N/A	92	21,464	16.23	15.63	15.07
2012	33.92	32.59	17.88	19.21	4	3	N/A	94	22,171	20.69	18.97	18.41
2011	-5.72	-6.55	-2.51	-3.36	3	3	N/A	94	26,658	33.27	23.40	24.23
2010	31.02	29.89	26.71	24.82	3	4	N/A	91	38,659	42.32	26.80	26.97
2009	77.22	75.68	34.38	27.68	3	6	N/A	85	42,152	40.85	24.25	24.61

(1) The measure of dispersion is the asset-weighted standard deviation for annual period gross returns in USD of all portfolios in the composite for the full reporting period. Beginning in 2017, dispersion is not presented for periods with less than 2 accounts in the composite. Prior to 2017, dispersion is not presented for periods with less than 6 accounts in the composite.

(2) The three-year annualized ex-post standard deviation measures the variability of the monthly gross composite returns and the benchmark returns over the preceding 36-month period. It is not presented for periods with less than 36 monthly composite returns.

\* The net and gross annual returns, calculated in USD, presented for the Brandes U.S. Small-Mid Cap Value Equity composite were calculated on a time-weighted and asset-weighted, total return basis, including reinvestment of all dividends, interest and income, realized and unrealized gains or losses and are net of brokerage commissions, execution costs, and any applicable foreign withholding taxes, without provision for federal and state income taxes, if any. Securities transactions are accounted for on the trade date. Dividend and interest income is accounted for on an accrual basis. Cash and cash equivalents are included in performance returns. Returns prior to 4/1/06 reflect the deduction of administrative fees. Returns for some accounts in the composite reflect the deduction of a broker fee that includes transaction costs and may include advisory, custody, and other administrative fees.

Beginning January 1, 2018, Brandes Investment Partners includes Brandes Investment Partners, L.P., Brandes Investment Partners (Europe) Limited, Brandes Investment Partners (Asia) Pte Ltd. and the Brandes Investment Partners & Co. assets sub-advised by Brandes Investment Partners, L.P. For the period from 1/1/06-12/31/17 the SMA Division of Brandes was excluded from the GIPS firm definition. The firm was redefined to reflect the dissolution of the SMA Division and the firm bringing those former SMA Division assets into compliance with the GIPS Standards.

This composite was created in 1997.

Prior to April 2014 accounts were removed from the composite when an account's market value falls below US\$50,000 due to capital withdrawals.

The Brandes U.S. Small-Mid Cap Value Equity Composite seeks to achieve long-term capital appreciation by investing primarily in equity securities of U.S. issuers with equity market capitalizations greater than \$1.5 billion, but no greater than \$7.5 billion, at the time of purchase. Small and mid-capitalization securities involve greater issuer risk than large capitalization securities, and the markets for such securities may be more volatile and less liquid.

The Brandes U.S. Small-Mid Cap Value Equity composite results include all actual, fee-paying and non-fee-paying, fully discretionary U.S. Small-Mid Cap Value Equity accounts under management by Brandes Investment Partners after one full calendar month beginning 9/30/1997 (except for the Brandes U.S. Small-Mid Cap Value Equity pooled account which was fully invested at its inception), that have substantially the same investment objectives, policies, techniques and restrictions.

Beginning in 2007 the composite performance after management fee returns are determined by reducing the gross of fee returns monthly by the highest applicable fee schedule per account.

Standard fee schedule - From \$100,000 but less than \$10 million: First \$5 million 1.00%; Next \$5 million 0.90%; From \$10 million and over: First \$25 million 0.95%; Next \$25 million 0.90%; Next \$100 million 0.80%; Amounts over \$150 million 0.70%. Brandes' investment advisory fees are detailed in Part 2A of its Form ADV.

**Please see important disclosures on the following page.**

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Brandes claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Brandes has been independently verified for the annual periods 1995 through 2018. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The U.S. Small-Mid Cap Value Equity composite has been examined for the periods since inception through year end 2018. The verification and performance examination reports are available upon request.

The complete list and description of Brandes' composites and additional information regarding policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request. Contact client service at 800-237-7119 or write 11988 El Camino Real, Suite 600, P.O. Box 919048, San Diego, California 92191-9048 or email ClientService@Brandes.com.

Investors should not rely on prior performance results as a reliable indication of future results.

In September 2015 the Brandes U.S. Mid Cap Value strategy name changed to the Brandes U.S. Small-Mid Value Cap strategy. Also in September 2015, the strategy benchmark changed from Russell Mid Cap to the Russell 2500, effective back to the inception date of the strategy. This change is based on analysis of current and historical market cap parameters of the strategy supporting greater consistency with and better represented by the Russell 2500 index, therefore a more suitable measurement for performance.

- (a) The Russell 2500 with gross dividends measures the performance of the small to mid cap segment of the U.S. equity universe. The benchmark returns are not covered by the report of independent verifiers.
- (b) The Russell 2500 Value Index with gross dividends measures the performance of the small to mid cap segment of the U.S. equity universe. Securities are categorized as growth or value based on their relative book-to-price ratios, historical sales growth, and expected earnings growth. The benchmark returns are not covered by the report of independent verifiers. The secondary benchmark was added in 2018 for an additional comparison against a value-constituent index.