



Value Exposure May Benefit a Diversified Portfolio's Long-Term Risk and Return Profile

Dear Clients and Friends,

Having been in the asset management business for over half a century, we've observed several notable market phenomena, one of which is that investment styles tend to cycle in and out of favor. The duration of each cycle may vary and the catalysts for shifts in style leadership can be unpredictable, but as the famous quote often attributed to Mark Twain says: "History doesn't repeat itself, but it often rhymes." Indeed, over the past 50 years, we've seen investment styles fall in and out of favor numerous times.

In our opinion, the cyclicity of investment styles underscores the importance of diversification. In this letter, we explore how the Brandes Global Equity Strategy could influence the risk and return profile of a diversified portfolio across various cycles. To illustrate this, we created a hypothetical equal-weighted portfolio consisting of the MSCI World Growth Index, the MSCI World Quality Index, and the MSCI World Momentum Index. We then added the Brandes Global Equity Strategy to this portfolio (allocating 25% to each component) to compare its risk and return profiles before and after the addition.

During the "long winter" for the value investment style—from 12/31/06 to 9/30/20, which marked the longest and largest underperformance of MSCI World Value relative to MSCI World Growth since their inception—many investors decided to abandon value due to its disappointing performance. While having value exposure (represented by Brandes Global Equity) over this period did diminish the hypothetical portfolio's returns (see Exhibit 2), maintaining a consistent value exposure over the long term helped enhance returns and reduce tracking error (see Exhibit 4).

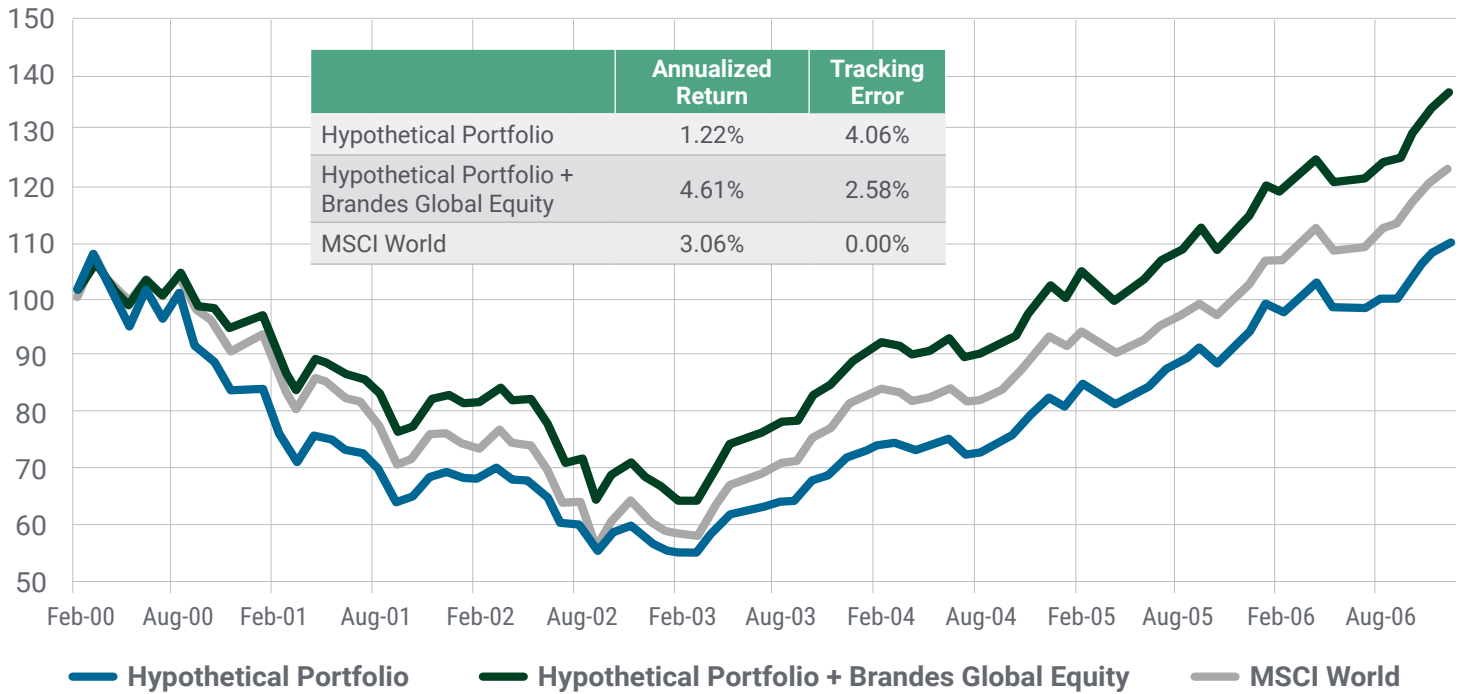
Prior to Global Financial Crisis: Value-Led Cycle (2/29/00 to 12/31/06)

After a period of largely ignoring valuations, especially for tech-related businesses, investors started paying attention again to company fundamentals post-tech bubble, prompting a value-led cycle (MSCI World Value vs. MSCI World Growth) that lasted nearly seven years. Adding the Brandes Global Equity Strategy to the hypothetical diversified portfolio would have enhanced return by 339 basis points annually during this period, while reducing tracking error.

Annualized total return as of June 30, 2024	1-year	5-year	10-year
Brandes Global Equity Composite (net)	20.65%	11.14%	6.64%
Brandes Global Equity Composite (gross)	21.17%	11.71%	7.21%
MSCI World Index	20.19%	11.76%	9.15%

Past performance is not a guarantee of future results. One cannot invest directly in an index. Returns include reinvestment of all dividends and are reduced by any applicable foreign withholding taxes, without provisions for income taxes, if any.

Exhibit 1 – Returns and Tracking Error (2/29/00 to 12/31/06)

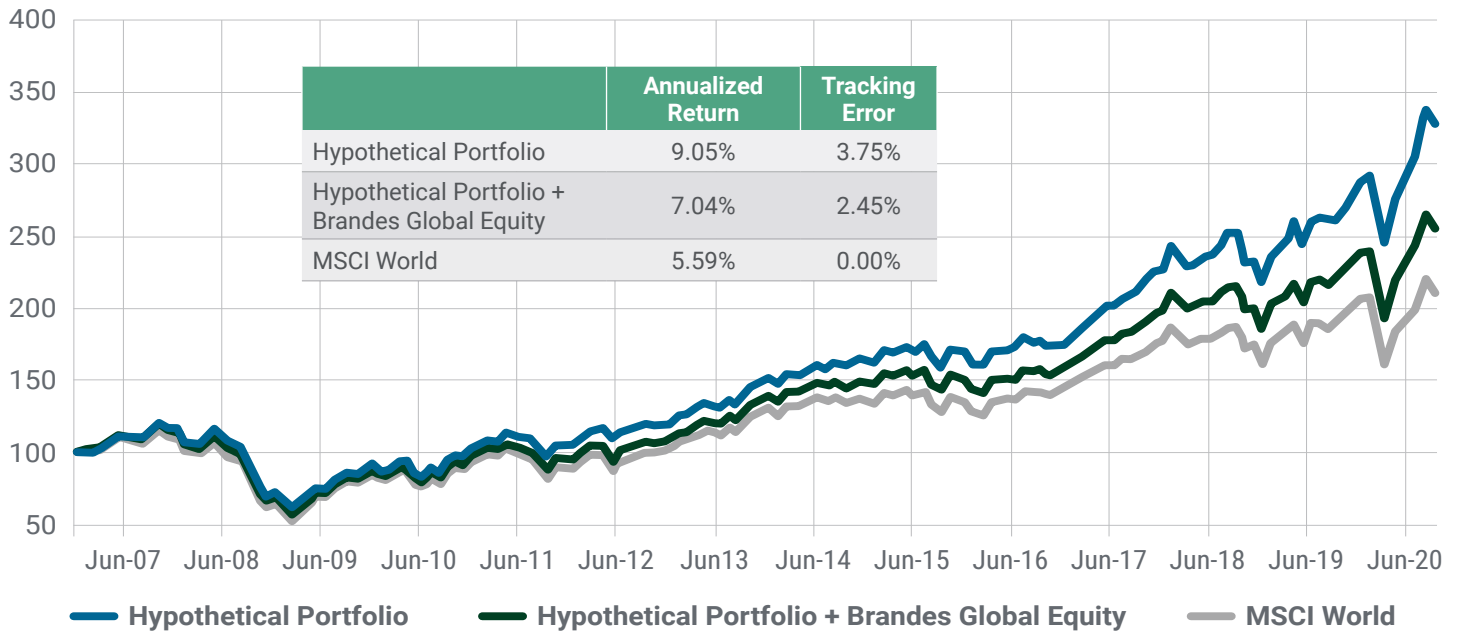


As of 6/30/2024; Source: Morningstar. 100 = 02/29/2000. Hypothetical Portfolio consists of MSCI World Growth, MSCI World Quality, and MSCI World Momentum; with equal weighting to each component (one-third each) as of the chart's starting date (rebalanced semi-annually). Hypothetical Portfolio + Brandes Global Equity consists of MSCI World Growth, MSCI World Quality, MSCI World Momentum, and Brandes Global Equity Strategy; with equal weighting to each component (25% each) as of the chart's starting date (rebalanced semi-annually). Brandes performance is net of fees. Past performance is not a guarantee of future results. Please note that all indices are unmanaged and are not available for direct investment. This hypothetical example is for illustrative purposes only and does not represent any specific investment. [Click here](#) for the Brandes Global Equity GIPS Report.

The Long Winter for Value: Growth-Led Cycle (12/31/06 to 9/30/20)

The low-growth economic environment, growing popularity of index investing, and easy money made available by central banks worldwide led to a willingness among investors to “pay up” for any growth potential. Amid the long winter for value, many investors reduced their value allocations, and some traditional “value” managers allowed their investing styles to drift in hopes of improving short-term performance and asset gathering. The valuation gap between value and growth widened to historical highs across various metrics (e.g., price/book, price/earnings, price/cash flows, enterprise value/earnings before interest, taxes, depreciation and amortization), and many wondered about the “death of value investing.”

Exhibit 2 – Returns and Tracking Error (12/31/06 to 9/30/20)

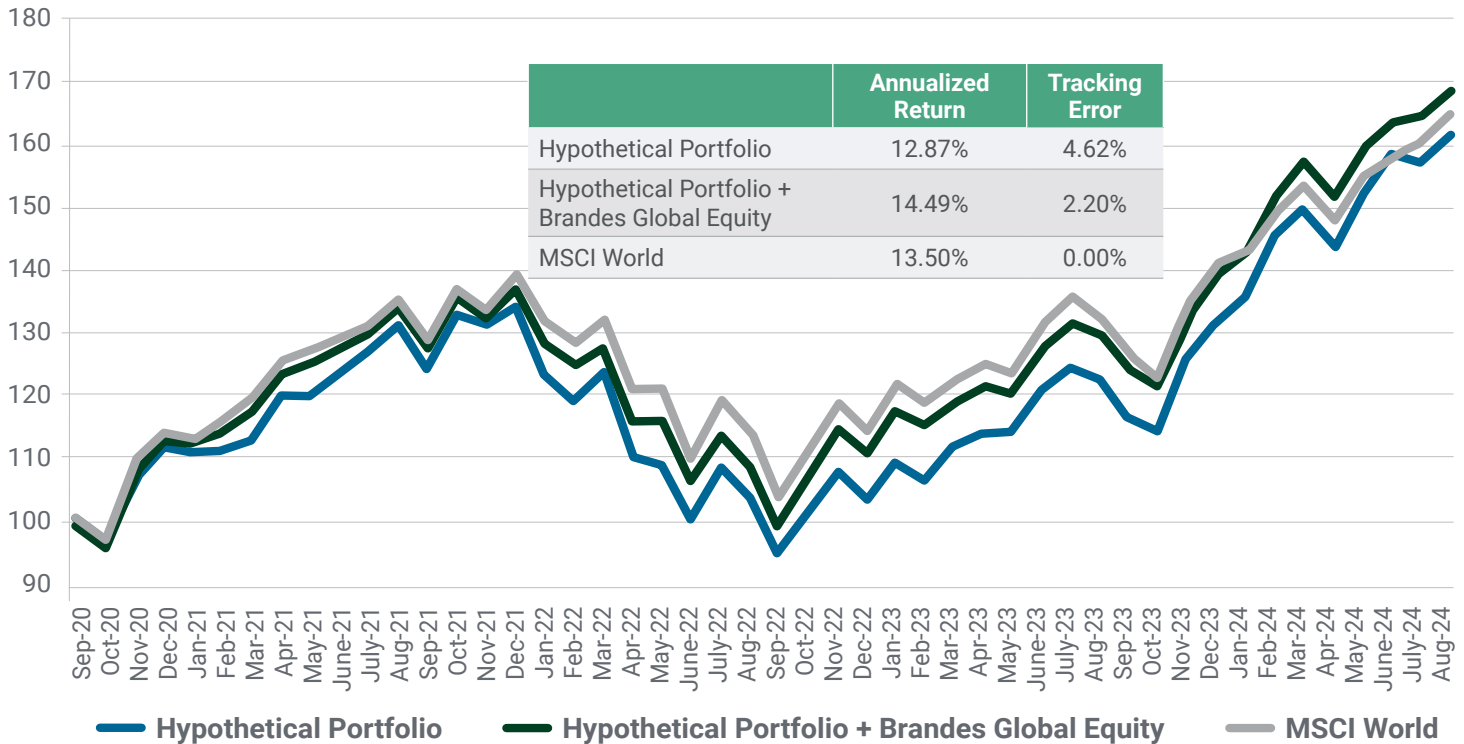


As of 6/30/2024; Source: Morningstar. 100 = 12/31/2006. Hypothetical Portfolio consists of MSCI World Growth, MSCI World Quality, and MSCI World Momentum; with equal weighting to each component (one-third each) as of the chart’s starting date (rebalanced semi-annually). Hypothetical Portfolio + Brandes Global Equity consists of MSCI World Growth, MSCI World Quality, MSCI World Momentum, and Brandes Global Equity Strategy; with equal weighting to each component (25% each) as of the chart’s starting date (rebalanced semi-annually). Brandes performance is net of fees. Past performance is not a guarantee of future results. Please note that all indices are unmanaged and are not available for direct investment. This hypothetical example is for illustrative purposes only and does not represent any specific investment. Actual results will vary.

Current Value-Led Cycle (9/30/20 to 8/31/24)

After being out of favor for more than a decade, value stocks made a remarkable comeback in the fourth quarter of 2020, driven by optimism about post-COVID economic recovery, rising inflation, and higher interest rates. Although the recovery of value stocks has not been linear, with bouts of growth outperformance during the cycle, incorporating the Brandes Global Equity Strategy into the hypothetical diversified portfolio could have generated higher return and lower tracking error. It is important to note that even after value's outperformance, the valuation discount for value stocks relative to growth remains historically high across various metrics.

Exhibit 3 – Returns and Tracking Error (9/30/20 to 8/31/24)

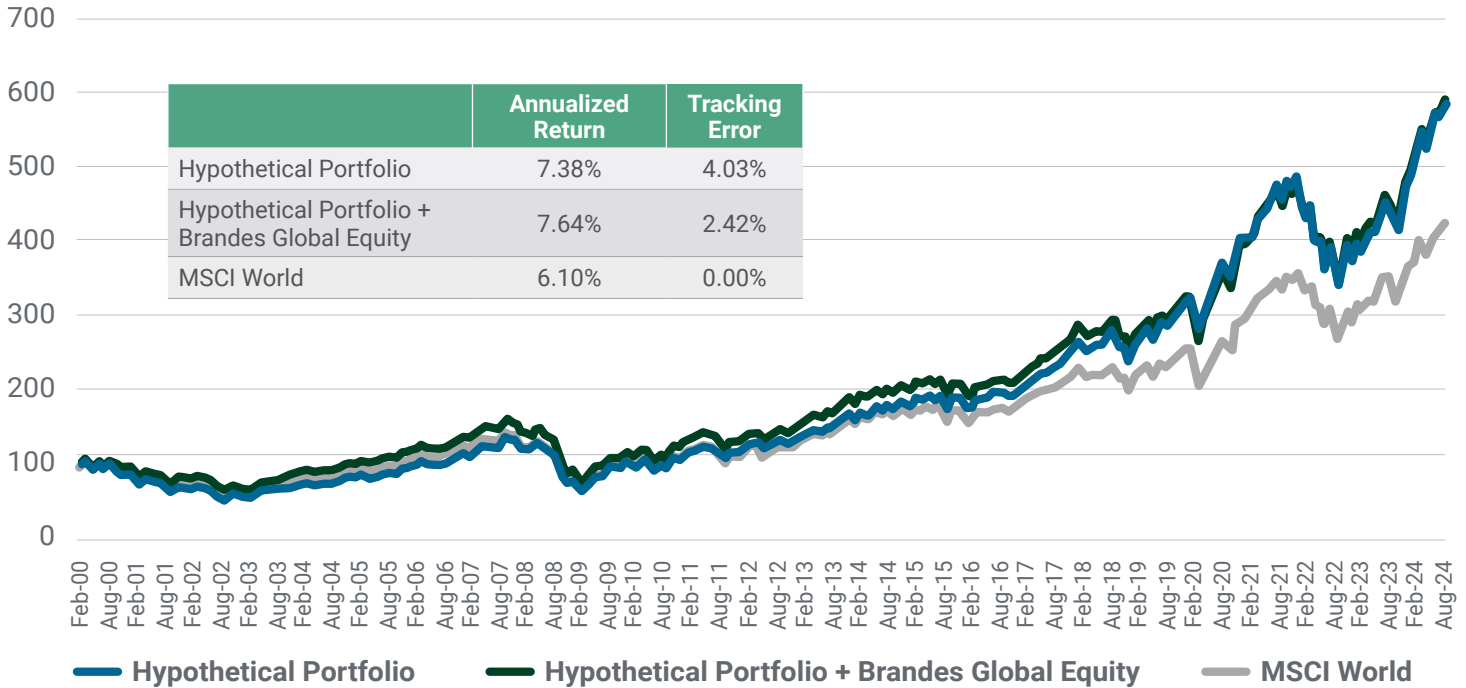


As of 8/31/24; Source: Morningstar. 100 = 9/30/2020. Hypothetical Portfolio consists of MSCI World Growth, MSCI World Quality, and MSCI World Momentum; with equal weighting to each component (one-third each) as of the chart's starting date (rebalanced semi-annually). Hypothetical Portfolio + Brandes Global Equity consists of MSCI World Growth, MSCI World Quality, MSCI World Momentum, and Brandes Global Equity Strategy; with equal weighting to each component (25% each) as of the chart's starting date (rebalanced semi-annually). Brandes performance is net of fees. Past performance is not a guarantee of future results. Please note that all indices are unmanaged and are not available for direct investment. This hypothetical example is for illustrative purposes only and does not represent any specific investment. Actual results will vary.

Summary – Value Exposure May Benefit a Diversified Portfolio Over the Long Term

Despite the long value winter accounting for over half of the past 25 years, having value exposure was beneficial to both risk and return of a diversified portfolio across the three periods discussed above (see Exhibit 4).

Exhibit 4 – Returns and Tracking Error (2/29/00 to 8/31/24)



As of 8/31/2024; Source: Morningstar. 100 = 2/29/2000. Hypothetical Portfolio consists of MSCI World Growth, MSCI World Quality, and MSCI World Momentum; with equal weighting to each component (one-third each) as of the chart’s starting date (rebalanced semi-annually). Hypothetical Portfolio + Brandes Global Equity consists of MSCI World Growth, MSCI World Quality, MSCI World Momentum, and Brandes Global Equity Strategy; with equal weighting to each component (25% each) as of the chart’s starting date (rebalanced semi-annually). Brandes performance is net of fees. Past performance is not a guarantee of future results. Please note that all indices are unmanaged and are not available for direct investment. This hypothetical example is for illustrative purposes only and does not represent any specific investment. Actual results will vary.

We do not know when a style cycle will turn or what the next catalyst for the shift in style leadership will be. However, we believe incorporating value exposure—especially through a partnership with a manager such as Brandes that has maintained a consistent approach to value—may benefit a diversified portfolio from a long-term risk and return perspective.

Thank you,

Brandes Investment Partners

For term definitions: <https://www.brandes.com/termdefinitions>.

Tracking error: The standard deviation of the difference between the returns of a portfolio and its benchmark.

The MSCI World Index with net dividends captures large and mid cap representation of developed markets.

The MSCI World Quality Index is based on MSCI World, its parent index, which includes large and mid cap stocks across 23 Developed Market countries. The index aims to capture the performance of quality growth stocks by identifying stocks with high quality scores based on three main fundamental variables: high return on equity (ROE), stable year-over-year earnings growth and low financial leverage.

The MSCI World Growth Index with gross dividends captures large and mid cap securities across developed market countries exhibiting growth style characteristics, defined using long-term forward earnings per share (EPS) growth rate, short-term forward EPS growth rate, current internal growth rate, long-term historical EPS growth trend, and long-term historical sales per share growth trend.

The MSCI World Momentum Index is designed to reflect the performance of an equity momentum strategy. It does so by emphasizing stocks with high price momentum, while maintaining reasonably high trading liquidity, investment capacity, and moderate index turnover. The index is based on the MSCI World, which includes large and mid-cap stocks across 23 Developed Markets (DM) countries.

The MSCI World Value Index with net dividends captures large and mid cap securities across developed market countries exhibiting value style characteristics, defined using book value to price, 12-month forward earnings to price, and dividend yield.

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